University of Economics - Varna Erasmus+ Guidebook 20/21 for incoming students











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Guidebook has been created under the supervision and inspiration of

Evgeni Raychev, Head of the International Relations Office Valentina Yordanova, Erasmus+ Programme Coordinator of Incoming Mobility

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What is the University of Economics - Varna like?

The University of Economics – Varna (UE–Varna) is one of the oldest institutions of higher education in Business administration and economics on the Balkan Peninsula, which celebrates its centennial history this year.

The University was established in 1920 by the Chamber of Commerce and Industry in Varna and has adhered to its mission ever since – to develop the science of economics, to train specialists needed for the prosperity of business in the region and the country as a whole.

Since then more than 123,000 Bulgarian and foreign students have successfully graduated from the University. Today there are over 8,500 Bulgarian and international students at the University. Their training is delivered by 233 staff. Over 30 % of them has their own businesses or provide professional consulting services.

The University consists of 4 faculties, one college and 19 departments which offer more than 22 accredited programs in four professional fields: Economics, Administration and Management, Tourism, IT and Computer Sciences. There are over 30 master's degree majors in three forms of study: full-time, part-time and distance learning. The College of Tourism offers training for a professional bachelor's degree in tourism in three majors.



UE-Varna follows its mission to be a leading educational and scientific institution with an established identity in the European education area, oriented towards providing high quality education in line with the concept of lifelong learning, conducting significant research and offering competitive solutions with sustainable economic and social impact.



International Cooperation

The International Relations Office is responsible for the management and coordination of international contacts with other institutions of higher education. We assist foreign students studying at UE–Varna, and incoming and outgoing mobility students. The conclusion and the implementation of international agreements, the collection and dissemination of information about international programmes, opportunities to study abroad and receive grants, coordination of trainings, vocational education and internships (recruitment of applicants, preparation of documents) are some of the main functions of the office.



Vice-Rector for Internacionalization

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Assoc. Prof. Vladimir Zhechev, PhD +359 882 164 556 Office 317 Email: vladimir.zhechev@ue-varna.bg



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UE-Varna has traditionally been open to the exchange of knowledge, educational and research experience with foreign academic centres. It is part of UE-Varna strategy for internationalization aimed at 2019-2023 period in time. The University successfully collaborates with 183 internationally recognized HEIs in pursuit of our goals to expand our international networks, opening to the academic and business world, learning from best practices, and inspiring students to take on life-transforming experiences.







How does the University of Economics - Varna work?

1. Academic Calendar 2020-2021

| Winter Semester | | Holidays |
|-----------------|--------------------------|---------------|
| Welcome Days | 09.09.2020 - 13.09.2020 | September 6th |
| Study period | 14.09.2020 - 23.12.2020/ | September 22n |
| | 30.01.2021 | December 24th |
| Holidays | 23.12.2020 - 05.01.2021 | January 1st |
| Exams period | 07.01.2021 - 30.01.2021 | March 3rd |
| Summer Semester | | April 19th |
| Welcome Days | 12.02.2021 - 16.02.2021 | May 1st |
| Study period | 17.02.2021 - 28.05.2021/ | May 6th |
| | 21.06.2021 | May 24th |
| Holidays | 30.04.2021 - 03.05.2021 | |
| Exams period | 01 06 2021 - 21 06 2021 | |

| Holidays | |
|--------------------|-----------------------------|
| September 6th | Unification Day |
| September 22nd | Independence Day |
| December 24th-26th | Christmas |
| January 1st | New Year's Day |
| March 3rd | Liberation Day |
| April 19th | Easter |
| May 1st | Labour Day |
| May 6th | Saint George's Day/Army Day |
| May 24th | Culture and Literacy Day |
| | |

2. Examination

Each semester is followed by an examination period which starts at the beginning of January and June respectively. Most of the courses offered at UE-Varna include exams. When that is not the case, evaluation is based mostly on classroom tasks, presentations, projects and tests.

3. Grading System

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| ECIS grading s | scale vs. UE-Varna gi | rades |
|------------------------------|-----------------------|---|
| ECTS grade | UE-Varna grade | Definition |
| A B C D, E F, FX | 6 5 4 3 2 | Excellent – outstanding performance with only minor errors Very good – above average standard but with some errors Good – generally sound work with a notable number of errors Satisfactory – fair but with significant shortcomings Fail – considerable further work is required |

1. How to apply to the University of Economics - Varna

Studying at the University of Economics - Varna

Exchange students who would like to study at UE–Varna in the winter semester or for a full academic year should submit their application forms through the electronic system of the University after a period for nomination between 1st and 15th of June. Those who would like to study in the summer semester should submit their application forms after the nomination deadline – 15th and 30th of November.



The complete set of documents is:

- 1. Application Form
- 2. Learning Agreement
- 3. Housing Application
- 4. 4 passport-size photos (3.5 x 4.5 cm).

Step-by-step procedure

Step 1: Check for agreements between your home University and the UE-Varna by contacting your International Relations Office. The person in charge will inform you about the procedures for you to be selected as an Erasmus+ mobility student.

Step 2: After passing the selection procedures, your home University must nominate you in our online application system.

Applications should be sent by 15th June for winter semester and full academic year, and by 30th November for summer semester.

Step 3: You will receive an e-mail with login information for access to our electronic system. Fill it in completely and be ready to send the original documents with ID photos via post.

Step 4: All documents must be sent to exchange_students@ue-varna.bg and via post to UE-Varna International Relations Office.





2. What to do before arrival?

Get a visa

Visa regulations for tourists are liberal: Bulgaria has agreements with numerous countries for allowing visitors to stay in the country without a visa for up to 90 days. Exchange students from EU countries do not need a visa. Exchange students from non-EU countries must obtain visa D in order to study at UE–Varna.





Get insurance

Foreign students from EU and EEA member states should have the forms E128, E111 or the EHIC card. The document type depends on the authorized insurance agency at the country of origin.

Students from non-EU member states must obtain health insurance valid on the territory of the Republic of Bulgaria from the authority responsible for health affairs in their home country.

This certificate should contain clear description of the scope of their rights. Students have to obtain health insurance certificates prior to their arrival in Bulgaria. Health insurance is necessary for visa D application and it should last for the entire period of students` stay.

Also...

We advise you to bring your ISIC card. The card is recognized in Bulgaria and can be helpful when purchasing international train tickets, plane tickets or visiting museums. With your ISIC card you can also get special discounts at different shops and clubs.

Motor vehicle drivers should possess a valid local or international driving licence. You need a "green card" insurance for your own vehicle.

3. How to get started at the University of Economics - Varna?

Introduction week

During your first week, you will get an in-depth review of the information in this guide and much more. You will learn about your studies, accommodation, facilities, tutoring, trips arranged for international students, etc. Presence during introduction week is **mandatory**.

Buddy programme

The Buddy Programme is a fun way to get to know new people in a new country fast and easily, to learn more about local culture and discover even the small and probably not so obvious at first sight details about it. The final goal of the programme is fast cultural and social integration of international students throught lots of fun.

Selecting courses

You can find the courses offered in English for the incoming Erasmus+ students in this booklet. Having chosen your courses, you are given the chance to re-select some courses during the first week of studies.

Tutoring

Exchange students can get tutoring during tutoring hours from their lecturers upon request. Group meetings for exchange students are also an option.

Bulgarian language courses

Courses in Bulgarian Language are offered free of charge to our Erasmus+ students each semester. Students can be awarded ECTS credits for these courses.





Incoming Erasmus+ Students 2020/2021 academic year summer semester



About the University of Economics - Varna

The main building of the University of Economics – Varna is situated in the city centre, near the Sea Garden.

The University building is open from 7.00 a.m. to 7.30 p.m.

Sports Facilities

UE-Varna Sports Centre accommodates five indoor sports training facilities:

- large volleyball and basketball courts;
- volleyball and gymnastics courts also used for concert choreography and training;
- a training basketball court;
- a table tennis room and a gym.



Library

The University library, situated on the 4th, 5th and 6th floor in the University main building, features

- over 350,000 specialized volumes;
- a subscription to the best professional electronic databases;
- free access to the books and magazines they need;
- a spacious reading room;
- textbooks and materials in different languages;
- a library electronic catalogue;
- computers;
- unlimited access to the internet

The reading room working hours are 08.00 - 19.00 Monday to Friday, 10.00 - 14.00 on Saturdays.



What is UE-Varna student life like?



Accommodation

The city of Varna is a major transportation centre in Bulgaria. You have different options to reach it - by air, by bus, by train or by car. The airport is one of the biggest in the country and has flights to/from most European countries.

Mobility students can be accommodated at the University dormitory. The space for Erasmus+ students is limited and accommodation is determined on a 'first come, first served' basis. All rooms are furnished with desks, beds.

wardrobes, cupboards and chairs, living room and bathroom facilities. It is located near the University building. The monthly rent for a bed in a triple room is 90 euro, in a double room - 100 euro, in a single room - 110 euro. A security deposit in the amount of the coresponding montly rent is required one month prior to arrival.

There are multiple accommodation opportunities in hotels for short and long term stays. Price for a double room per night ranges from EUR 15 to 25 (subject to availability and seasonality).

For those who prefer to rent a flat in Varna, the International Relations Office recommends a list of available apartments for exchange students which are located near the university. The cost of renting a fully equipped private/shared room near the city center of Varna is between EUR 100 and EUR 150 per person/month.

The International Relations Office should be notified about the exact date and time of arrival at least a week in advance, so that accommodation can be arranged.

For more information, contact: Tel: +359 52 830 812 E-mail: exchange_students@ue-varna.bg

Address of the dormitory: 65, Bregalnitza Str., block 1 and 2



Student organizations

Students of UE-Varna participate in different organizations among which are: AIESEC, The Erasmus Student Network (ESN-Varna), Student Council and The National Representative Assembly of Student Councils. These structures keep students well-informed about a wide range of issues related to their stay in Varna and actively participate in civil and international projects.



Student Identification Card

Erasmus+ students are issued student identification cards. With your student ID card, you may receive discounts in purchasing entrance tickets/cards for swimming pools, gyms, museums and clubs. You will need a passport format photo when you arrive in Varna.

Living in Bulgaria and Varna

Republic of Bulgaria Brief profile

Population: 7 million Area: 110 993 sq.km. Language: Bulgarian

Predominant Religion: Eastern Orthodox Summer average temperatures: 26°C ~ 32°C Winter average temperatures: -5°C ~ 5°C Time zone: GMT +2; Apr – Sept GMT +3

UNIVERSITY OF ECONOMICS - VARNA

Capital: Sofia

Largest cities: Plovdiv, Varna

Located in south-eastern Europe, Bulgaria is a neighbour of Romania, Greece, Serbia, North Macedonia, Turkey and has a beautiful seaside along the Black Sea to the east.







Bulgaria is a country with an ancient history and plenty to discover. Today, it is a member of the European Union and NATO.

The region of Varna is famous for its seaside resorts like Golden Sands, Sunny Day, St. St. Constantine and Helen and Albena. The climate is moderate with a few rainy days and not much snow. Varna is one of the biggest cities in Bulgaria with a well-developed economy and offers various opportunities for young people to study, work and have fun. The cost of living is comparable to other mid-sized cities in central and eastern Europe. In 2017 Varna was the European Youth Capital.

Useful Information

Getting around

It is easy to walk from the main building of the university to the city center, to the dormitories and to the Sea Garden. A trip by bus costs 1 lev and the ticket is bought on the bus. Approximate price for a taxi ride within the city is 3–10 BGN (1,5-5 euro)

Currency

The Bulgarian currency is called "lev" (BGN). One lev is divided into 100 stotinki. Payment is in leva (levs); many stores accept credit cards: Mastercard-Eurocard and VISA. The exchange rate of the lev is fixed to the euro at roughly 1.96 BGN for 1 euro.



GUIDEBOOK FOR INCOMING STUDENTS

Where to go and what to see

Sights, museums and galleries

Numerous museums in Varna welcome you into their unique atmosphere. All of them have their "stories" to tell and rich historical heritage to show. Varna museums are full of treasures from all periods of the city's history, and will interest both the informed archaeologist and the casual visitor.

You can visit several museums:

- Archaeological Museum
- Natural Science Museum
- Museum of Varna
- The Museum of Modern History
- The National Revival Museum

Places of natural and architectural beauty

- Roman Baths
- Euxinograd Palace
- Pobiti Kamani (Stone Forest)
- Aladzha Monastery
- Varna City Art Galeery Boris Georgiev
- Varna Dolphinaruim
- Aquarium
- Planetarium
- ...various Festivals

Cinemas

Films shown in local cinemas (movie theaters) are not dubbed and have subtitles in Bulgarian.









Theatre, Opera and Ballet

The Theatre and Opera House is in the city centre. It was built nearly a century ago after the fashion of the city of Vienna. It houses a theatre, an opera and philharmonic halls. The first play was presented by soldiers in the French Army during the Crimean War in 1855. The first opera performance in Varna was given here. Not far away from it is the Puppet Theatre where the Golden Dolphin Festival of Puppets takes place every three years, including 2020.

The University is located in the city centre, just five minutes away from the beach and opposite the Sea Garden – the biggest park in Varna. Along the beach, you will find a lot of places where you can go with your new friends. In the Sea Garden you can enjoy your free time walking, jogging, biking or doing other outdoor sports activities. Furthermore, Varna offers different cultural activities and festivals.

Varna provides many opportunities for nightlife entertainment in many discos, clubs and bars with live music. During the summer, lots of new bars at the seafront open gates to welcome local people, students and tourists so parties and friendly atmosphere are a must. Don't miss this opportunity and join Varna's nightlife!



Erasmus+ students about their experience at the University of Economics – Varna

"I met a lot of new people at the exchange, some of whom I am still in touch with. The exchange is also a great opportunity for traveling, learning about cultures and customs. To anyone I suggest from the bottom of my heart to submit an application form. It's wonderful, there aren't even enough words to describe how excited I am about my decision. I lived in a dormitory which was definitely a great decision as we got more connected there. We even rented a car with one Erasmus student and made a trip around Bulgaria. It was extraordinary and indescribable. I never believed exchange could be so wonderful. I brought home so many experiences, adventures and memories that I could only dream of. Be bold and leave a trail in the places that will lead you"

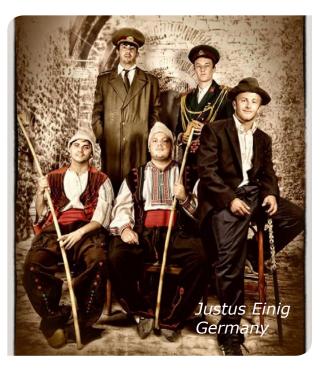


"Everybody at the university from other students to teachers but especially the International Relations Office wanted to help me with every question about every topic! One of the reasons to love studying at the UEV is the beautiful building.

The people in Bulgaria are very open-minded.

For all the people with experience in volleyball or basketball, I recommend to join the team at the university. It's a great way to meet Bulgarian people and to improve your personal life at the University!

During my time in Varna, I visited some cities like Sofia, the European capital of culture 2019 Plovdiv, Veliko Tărnovo and many other places and saw the beautiful landscape and the interesting history of Bulgaria"





"Erasmus means family and we have become one during our time in Varna. Even though there are many advantages over Bulgaria, you will see that the country and the people will enchant you and you will not regret your decision. The support at the university was perfect and everybody was really helpful. UE Varna was the best decision I could make and Varna is the perfect city to spend a semester abroad. I had a lot of great adventures, met nice people, the university was directly at the sea, learned a lot about the beautiful country and I had a lot of experiences. It was one of the best times in my life."

My Erasmus in Varna was an incredible discovery! A beautiful seaside town, cheap and well-connected in terms of traveling; a historical and efficient university with a big International Office, always ready to help you!

Amazing people from all over Europe to share one of the best experiences of your life. What else to ask for? Enjoy!

"This semester at the University of Economics - Varna greatly exceeded my expectations. I had the opportunity to meet incredible people, to really express myself, discover new cultures but also get to know myself better. Whether through the courses, the events in which I participated, but also the many moments of sharing and travelling that I was able to achieve with the other students participating in the program. Going on Erasmus in Varna was the best decision that I have taken in my life!"













part THREE study programme for exchange students

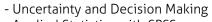
Lecturers



Assoc. Prof. Pavel Petrov, PhD Email: petrov@ue-varna.bg Course: Foundations of Object-Oriented Programming



Chief Assist. Prof. Svetlana Todorova, PhD Email: svetlana.todorova@ue-varna.bg Courses:



- Applied Statistics with SPSS



Assoc. Prof. Vladimir Dosev, PhD Email: vl_dosev@ue-varna.bg Course: Bulgarian Language



Assoc. Prof. Yordan Ivanov, PhD Email: jordan.ivanov@ue-varna.bg Course: Strategies and Tactics of Pricing



Assoc. Prof. Vladimir Zhechev, PhD Email: vladimir.zhechev@ue-varna.bg Course: Branding and International Brand Management



Chief Assist. Prof. Petar Petrov, PhD Email: p.k.petrov@ue-varna.bg Courses:

- Online Research Methods
- Talent Management
- Internal Marketing



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Assoc. Prof. Violeta Dimitrova, PhD Email: violeta_dimitrova@ue-varna.bg
Course: Strategic Retail Management



Prof. Rosen Nikolaev, PhD
Email: nikolaev_rosen@ue-varna.bg
Course: Modeling in Economics



Assoc. Prof. Michal Stojanov, PhD
Email: michal.stojanov@ue-varna.bg
Course: Strategic Retail Management



Assoc. Prof. Petya Dankova, PhD Email: dankova@ue-varna.bg Course: Business Psychology



Chief Assist. Prof. Milcho Bliznakov, PhD Email: mbliznakov@ue-varna.bg
Course: Investment Management



Assoc. Prof. Evgeniya Tonkova, PhD Email: evge@mbox.digsys.bg Courses:

- Distribution Management
- Innovative Marketing
- Product Management



Chief Assist. Prof. Aleksandar Shivarov, PhD Email: a.shivarov@ue-varna.bg
Course: Environmental Economics



Assoc. Prof. Veselina Dimitrova, PhD Email:
vesselina.dimitrova@ue-varna.bg
Course: Fundamentals of Circular
Economy



Prof. Zoya Mladenova, PhD
Email: zoya_mladenova@ue-varna.bg
Course: Transnational Corporations
and Foreign Direct Investment



Assoc. Prof. Maria Stanimirova, PhD Email:
maria_stanimirova@ue-varna.bg
Course: Business Consulting



Assoc. Prof. Desislava Serafimova, PhD Email: serafimova_d@ue-varna.bg Courses:

- Fundamentals of Management
- Corporate Social Responsibility



Assoc. Prof. Radan Miryanov, PhD Email: miryanov@ue-varna.bg Courses:

- Modeling in Economics
- Uncertainty and Decision Making



GUIDEBOOK FOR INCOMING STUDENTS

UNIVERSITY OF ECONOMICS - VARNA



Assoc. Prof. Georgi Marinov, PhD Email: gmarinov@ue-varna.bg Courses:

- International Financial Markets
- Panel Data Econometrics



Chief Assist. Prof. Todor Dyankov, PhD Email: todordyankov@abv.bg Courses:

- Marketing Communications
- Customer Relations Management in Tourism





Prof. Julian Vasilev, PhD
Email: vasilev@ue-varna.bg
Courses:

- ERP Systems
- Business Analysis
- Geographic Information Systems (GIS)



Chief Assist. Prof. Stefan Kalpachev, PhD Email: stefan.kalpachev@ue-varna.bg Course: Career Development



Chief Assist. Prof. Silvia Dimitrova, PhD Email: silvia_dimitrova@ue-varna.bg Courses:

- Expatriate Management
- Cultural Policy
- Corporate Social Responsibility



Prof. Fanya Filipova, PhD
Email: fanya_filipova@ue-varna.bg
Course: International Harmonization
of Accountancy and Audit



Senior Lecturer Kristana Ivanova Email: kristana_ivanova@ue-varna. bg **Courses:**

- Business Presentations
- Business Communications



Chief Assist. Prof. Boncho Mitev
Email: bonchomitev@ue-varna.bg
Course: Strategic Management



Senior Lecturer Yuliyana Todorova Email: ju19de65@ue-varna.bg Courses:

- Aspects of Bulgarian History and Culture
- Basics of Business English for Micro- and Macroeconomics



Senior Lecturer Diana Miteva Email: diana_mitevabg@ue-varna.bg Course: Intercultural Aspects of Business



Assoc. Prof. Valentina Makni, PhD Email: valentina.makni@ue-varna.bg Course:

- Network Marketing
- Technical Analysis of the Financial Markets



Assoc. Prof. Genka Rafailova, PhD Email: genka@rafailova.org Courses:

- Event Management
- Creative Industry and Creative Business



Assoc. Prof. Kaloyan Kolev, PhD Email: kolevk@ue-varna.bg Courses:

- Behavioral Economics
- Public Choice



Prof. Dr. Sc. Oec. Ivona Yakimova Email: ivona@triada.bg Course: Comparative Economic Systems



Assoc. Prof. Dancho Petrov, PhD Email: d.petrov@finance-varna.com Course: Financial Management



Chief Assist. Prof. Maria Veleva, PhD Email: maria.veleva@ue-varna.bg Courses:

- Training and Career Managment in Organizations
- Soft Skills for Management



Chief. Assist. Prof. Krasimira Yancheva, PhD Email: krasimira_yancheva@ue-varna.bg Courses:

- Management and Animation in the Entertainment Industry
- Events Design and Experience
- Intangible Cultural Heritage of Bulgaria



Assoc. Prof. Teodora Zapryanova, PhD Email: teodorazap@ue-varna.bg Course: Mathematical Analysis



Chief Assist. Prof. Ivo Kostov, PhD Email: i.kostov@ue-varna.bg Courses: - Business Valuation

- Business Valuation
 Real Estate Manageme
- Real Estate Management and Valuation



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Chief.Assist.Prof.Radka Nacheva, PhD **Email:** r.nacheva@ue-varna.bg Courses:

- Web Technologies
- User Experience DesignLinux System Administration



Chief. Assist. Prof. Mariya Georgieva, PhD Email: m.georgieva@ue-varna.bg Course: Branding and International Brand Management



Assoc. Prof. Snezhana Salova, PhD **Email:** ssulova@ue-varna.bg Courses:

- Web Technologies
- User Experience Design



Senior Lecturer Velislav Tsekov **Email:** t_tsekov@ue-varna.bg Course: Physical Education



Chief.Assist.Prof.Aleksander Todorov, PhD **Email:** atodorov@ue-varna.bg Course: Personnel Economics

Courses Offered for Academic Year 2020/2021

BACHELOR'S DEGREE COURSES OFFERED FOR ACADEMIC YEAR 2020/2021

Bachelor's degree courses - Winter Semester

| COURSE | PROFESSOR | HOURS | CREDITS |
|--|--|-------|---------|
| Comparative Economic Systems | Ivona Yakimova | 45/15 | 6 |
| Business Psychology | Petya Dankova | 45/15 | 6 |
| Strategic Retail Management | Violeta Dimitrova and Michal Stojanov | 30/30 | 6 |
| Strategies and Tactics of Pricing | Yordan Ivanov | 30/15 | 5 |
| Investment Management | Milcho Bliznakov | 30/30 | 6 |
| Entrepreneurship and Small Business Management | Katya Vladova | 45/15 | 6 |
| Environmental Economics | Aleksandar Shivarov | 30/15 | 5 |
| Corporate Social Responsibility | Desislava Serafimova and Silvia Dimitrova | 45/15 | 6 |
| Training and Career Management in Organizations | Maria Veleva | 45/15 | 6 |
| Business Valuation | Ivo Kostov | 45/15 | 6 |
| Business Growth Management | Katya Vladova | 45/15 | 6 |
| ERP Systems | Julian Vasilev and Miglena Stoyanova | 30/30 | 6 |
| Online Research Methods | Petar Petrov | 30/15 | 6 |
| Bulgarian Language | Vladimir Dosev | 45/15 | 6 |
| Management and Animation in the Entertainment Industry | Krassimira Yancheva | 45/15 | 6 |
| Cultural Policy | Desislava Serafimova and Silvia Dimitrova | 45/15 | 6 |
| Events Design and Experience | Krassimira Yancheva | 45/15 | 6 |
| Strategic Management | Boncho Mitev | 30/30 | 6 |
| Internal Marketing | Petar Petrov | 45/15 | 6 |
| Basics of Business English for Micro- and Macroeconomics | Yuliyana Todorova | */30 | 2 |
| Physical Education | Velislav Cekov | */60 | 4 |
| Web Technologies | Snezhana Salova and Radka Nacheva | 30/30 | 7 |
| User Experience Design | Snezhana Salova and Radka Nacheva | 30/30 | 7 |
| Branding and International Brand Management | Vladimir Zhechev and Mariya Georgieva | 30/30 | 6 |

Bachelor's degree courses - Summer Semester

| COURSE | PROFESSOR | HOURS | CREDITS |
|--|---|-------|---------|
| Transnational Corporations and Foreign Direct Investment | Zoya Mladenova | 30/30 | 6 |
| Behavioral Economics | Kaloyan Kolev | 45/15 | 6 |
| Modeling in Economics | Rosen Nikolaev and Radan Miryanov | 30/30 | 6 |
| Mathematical Analysis | Teodora Zapryanova | 30/30 | 7 |
| Fundamentals of Management | Desislava Serafimova and Silviya Dimitrova | 30/30 | 7 |
| Business Consulting | Mariya Stanimirova | 45/15 | 6 |
| Career Development | Stefan Kalpachev | 30/30 | 6 |
| Event Management | Genka Rafailova | 30/15 | 6 |
| Direct Selling and Network Marketing | Valentina Makni and Aleksandar Stoichev | 30/15 | 5 |
| Marketing Communications | Todor Dyankov | 45/15 | 6 |
| Bulgarian Language | Vladimir Dosev | 45/15 | 6 |
| Business Communications | Krastana Ivanova | 30/30 | 5 |
| Foundations of Object-oriented Programming | Pavel Petrov | 30/30 | 6 |
| Real Estate Management and Valuation | Ivo Kostov | 45/15 | 6 |
| Uncertainty and Decision Making | Radan Miryanov and Svetlana Todorova | 30/30 | 6 |
| Applied Statistics with SPSS | Svetlana Todorova | 30/30 | 6 |
| Intangible Cultural Heritage of Bulgaria | Krassimira Yancheva | 45/15 | 6 |
| Physical Education | Velislav Cekov | */60 | 4 |
| Linux System Administration | Radka Nacheva | 30/30 | 6 |

All chosen courses will take place no matter the number of enrolled students. In case there are less than 4 students choosing a certain course, teaching will be in the form of individual sessions or tutorials.

Courses Offered for Academic Year 2020/2021

MASTER'S DEGREE COURSES OFFERED FOR ACADEMIC YEAR 2020/2021

Master's degree courses - Winter Semester

| COURSE | PROFESSOR | HOURS | CREDITS |
|--|---|-------|---------|
| International Harmonization of Accountancy and Audit | Fanya Filipova | 45/15 | 6 |
| International Financial Markets | Georgi Marinov | 45/15 | 6 |
| Public Choice | Kaloyan Kolev | 45/15 | 6 |
| Panel Data Econometrics | Georgi Marinov | 30/30 | 6 |
| Personnel Economics | Aleksandar Todorov | 30/15 | 6 |
| Distribution Management | Evgeniya Tonkova | 45/15 | 7 |
| Soft Skills for Management | Maria Veleva | 45/15 | 6 |
| Talent Management | Petar Petrov | 30/15 | 6 |
| Bulgarian Language | Vladimir Dosev | 45/15 | 6 |
| Financial Management | Dancho Petrov | 45/15 | 7 |
| Business Analysis | Julian Vasilev and Miglena Stoyanova | 30/30 | 6 |
| International Entrepreneurship | Katya Vladova | 45/15 | 6 |
| Business Presentations | Krastana Ivanova | 30/15 | 4 |
| Physical Education | Velislav Cekov | */60 | 4 |

Master's degree courses - Summer Semester

| COURSE | PROFESSOR | HOURS | CREDITS |
|---|--------------------|-------|---------|
| Innovative Marketing | Evgeniya Tonkova | 30/15 | 6 |
| Creative Industry and Creative Business | Genka Rafailova | 30/15 | 6 |
| Geographic Information Systems (GIS) | Julian Vasilev and | 30/30 | 6 |
| deographic information systems (dis) | Miglena Stoyanova | 30/30 | |
| Bulgarian Language | Vladimir Dosev | 45/15 | 6 |
| Technical Analysis of the Financial Markets | Valentina Makni | 30/15 | 5 |
| Intercultural Aspects of Business | Diana Miteva | 30/15 | 5 |
| Customer Relations Management in Tourism | Todor Dyankov | 45/15 | 6 |
| Product Management | Evgenya Tonkova | 45/15 | 7 |
| Aspects of Bulgarian History and Culture | Yuliayna Todorova | 45/15 | 6 |
| Expatriate Management | Silvia Dimitrova | 45/15 | 6 |
| Fundamentals of Circular Economy | Veselina Dimitrova | 30/15 | 4 |
| Physical Education | Velislav Cekov | */60 | 4 |

All chosen courses will take place no matter the number of enrolled students. In case there are less than 4 students choosing a certain course, teaching will be in the form of individual sessions or tutorials.

Detailed description of the courses is available on our website in the Erasmus+ section.

Erasmus+ mobility students can also choose courses from UE–Varna bachelor programme in International Business delivered in English.

Winter Semester

| COURSE | PROFESSOR | HOURS | CREDITS |
|---|--|-------|---------|
| Microeconomics | Zoya Mladenova | 45/30 | 9 |
| Applied Mathematics | Rosen Nikolaev and Radan Miryanov | 30/45 | 9 |
| Informatics | Vladimir Sulov and Joanna Georgieva | 45/30 | 9 |
| Marketing | Vladimir Zhechev | 45/30 | 8 |
| International HR and Quality Management | Svetlana Todorova | 45/30 | 8 |
| International Marketing Planning | Bistra Vasileva | 45/30 | 8 |
| TNC and FDI | Zoya Mladenova | 30/30 | 6 |

Erasmus+ mobility students can also choose courses from UE–Varna bachelor programme in International Business delivered in English.

Summer Semester

| COURSE | PROFESSOR | HOURS | CREDITS |
|--|---|-------|---------|
| Macroeconomics | Kaloyan Kolev and Svilena Mihailova | 45/30 | 9 |
| Principles of Law | Andriyana Andreeva and Diana Dimitrova | 45/30 | 9 |
| Introduction to International Business | Aleksandar Shivarov | 45/30 | 9 |
| International Trade Policy | Veselina Dimitrova and Petyo Boshnakov | 45/30 | 7 |
| Business to Business Marketing 3 | Vanya Kraleva | 45/30 | 7 |
| International Brand Management | Vladimir Zhechev and Maria Georgieva | 30/30 | 5 |
| Problem Solving for Business 2 | Evgeniya Tonkova | 45/30 | 5 |





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